



SHER TOLAN, MBA VICE PRESIDENT

Sher started her career in commercial real estate at AmSouth Bank (now Regions) in Orlando in 1996 as a commercial real estate loan analyst/underwriter, which helped her gain a solid background in the financial aspects of the field. She has successfully transferred this knowledge into helping her clients make sound decisions in acquiring, leasing, and disposing of industrial buildings and land. She combines her financial skills with her knowledge of the market place and the market players to seek out the best opportunities for her clients. In her 14 years of commercial real estate career, she has made her focus to be her clients' success, resulting in over \$100 million in transaction volume.

Prior to Southern Commercial, she was a director at Cushman & Wakefield and a Vice President at Carter & Associates, where she specialized in industrial and land brokerage services.

EDUCATION/EXPERIENCE

- B.A., Bachelor of Arts in Communication, Bosphorus University, Istanbul Turkey
- MBA, Masters of Business Administration, Crummer School of Business, Rollings College

ACCOMPLISHMENTS & INDUSTRY AFFILIATIONS

- Economic Development Commission (EDC)
- Downtown Orlando Partnership
- Alumni of Crummer School of Business
- Central Florida YMCA Board Member
- Recognized Producer at Carter & Associates - 2004 - 2008
- Circle of Achievement at CFCAR - 2009
- NAIOP

SELECTED EXPERIENCE

- 38,000 SF build-to-suit transaction between SEOS (now Rockwell Collins) and Ganesh Holdings
- 124,000 SF lease transaction between Ocwen Financial Services and Kaplan University
- 71,200 SF lease transaction between Adams Building Supply Partnership and Southeast Fabricators
- 120 acre commercial land sale transaction between Sunnyside Investments and Orlando Gateway Partners
- 19 acre commercial land sale between Orlando Gateway Partners and Chavez Group Investments
- 60,000 SF sale transaction between American Hotel Register and E. Meixell Company
- 77,000 SF sale transaction between American LaFrance and Waste Pro
- Represented BB&T Bank in the site section and acquisition of 4 sites around Greater Orlando

SELECTED CLIENT LIST:

AMERICAN HOTEL REGISTER

ARAMARK, INC.

AUTONATION USA

BB&T

BEAULIEU CARPET

FASTENAL

GANESH HOLDINGS

GREENWAY FORD

LESLIE POOL SUPPLY

MC 2

OCWEN FINANCIAL SERVICES

R+L CARRIERS

ROCKWELL COLLINS

SCHENCK



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