

MOSES L. SALCIDO, SIOR PRINCIPAL

Over 22 years of Central & North Florida real estate experience ranging from landlord/tenant representation, corporate real estate, to development thus providing a very unique perspective for this real estate executive.

BROKERAGE

During his initial 10 year tenure in real estate, Moses transacted a number of industrial real estate deals throughout Central Florida. These transactions earned him NAIOP's "Industrial Broker of the Year," as well as the prestigious SIOR designation.

CORPORATE REAL ESTATE

While with Progress Energy, all real estate and facilities activities fell under his purview. Those activities included facility management, disposition, acquisition, and development for this major Southeast utility throughout its North Florida territory.

DEVELOPMENT

During his 22 year real estate career in Central Florida, Moses has held senior level positions with ComTech Properties, Weeks Corporation, Duke Realty, Progress Energy, and Panattoni Development. He has been involved in over 3,200,000 SF of development and acquisitions for these firms.

EDUCATION/EXPERIENCE

- San Diego State University - B.S. Finance
- University of Phoenix - M.B.A.

ACCREDITATIONS / DESIGNATIONS

- Society of Office and Industrial Realtors (SIOR)
- NAIOP Central Florida - 2009 Ex-Officio
- NAIOP Florida State Chapter - 2008 Board Member
- NAIOP Central Florida Chapter - 2007 President
- CoreNet - 2007 Board member (Corporate Real Estate Network)
- Florida Real Estate Forum - Advisory Board
- Florida Licensed Real Estate Broker

SELECTED EXPERIENCE

- 320,000 SF of lease transactions with Universal Studios Florida
- 225,000 SF Corporate Headquarters Facility for Progress Energy
- 220,000 SF of lease transaction with Lockheed Martin (Martin Marietta)
- 180,000 SF lease transaction Lagasse (United Stationers)
- 165,00 SF lease transaction Iron Mountain
- 135,000 SF sale transaction General Medical
- 120,000 SF lease transaction US Office Products
- 80,000 SF lease transaction Scholastic Book Fairs
- 80,000 SF lease transaction for Walgreens mail order pharmacy
- 60,000 SF BTS for Chase "disaster recovery" facility
- In excess of 2.1 million SF of lease and BTS transactions throughout Orlando, Lakeland and Tampa markets

SELECTED CLIENT LIST:

PANATTONI

PROGRESS ENERGY

DCT INDUSTRIAL

IDI

CAL EAST

UNIVERSAL STUDIOS FLORIDA



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