



## TOM MCFADDEN, SIOR PRINCIPAL

With a strong commitment to customer service and attention to detail, Tom McFadden's primary area of focus is in the sale and leasing of industrial property. He has been active in the Orlando area marketplace since 1989, and has a client-focused attitude that has helped him achieve transactions representing more than 3,000,000 square feet of space totaling more than \$150,000,000 in transaction value over the past four years. Currently, McFadden leases over 4 million square feet of industrial properties in the Orlando market. McFadden's strong record of success in the Central Florida commercial real estate market is due to his experience and knowledge of the local market. He has earned the active industrial designation from

the Society of Industrial and Office Realtors, one of the most prestigious designations in the real estate industry.

### EDUCATION/EXPERIENCE

- Marketing, University of Central Florida – Orlando, FL

### ACCOMPLISHMENTS & INDUSTRY AFFILIATIONS

- Society of Office and Industrial Realtors (SIOR)
- NAIOP Industrial Broker of the Year – 1997, 1998
- NAIOP Industrial Broker of the Year Finalist - 2007, 2008
- Top 5 Producer – 1993 through 2002
- Pizzuti Realty/Welsh Companies/Carter & Associates
- Advantis Top 5 Producer – 2003, 2004, 2005, 2006, 2007
- Coastal Conservation Association (CCA)
- Ducks Unlimited (DU)

### SELECTED EXPERIENCE

- 355,732 SF lease transaction between DCT Industrial and United States Postal Service
- 291,454 SF sale transaction between General American Life and Banyon Strategic Realty
- 130,000 SF sale transaction between AAA Business Center and Go FL LLC
- 120,400 SF sale transaction between Haverty Furniture and Space Port USA
- 118,691 SF lease transaction between Chep USA and Liberty Property Trust
- 99,615 SF lease transaction between ConAir Industries and RREEF
- 98,777 SF sale transaction between FOA Associates and Walt Disney Company
- 98,000 SF lease transaction between Southwire and McDonald Ventures
- 96,000 SF lease transaction between Ryder Dedicated Logistics and McDonald Ventures
- 84,434 SF lease transaction between Menlo Logistics and OPUS South
- 70,000 SF sale transaction with Georgia Pacific Building
- 62,502 SF lease transaction between McDonald Crownpointe VI and Margaritaville Enterprises
- 58,700 SF lease transaction between Fisher & Paykel Appliances and McDonald Ventures, LLC
- 51,500 SF lease transaction between Standard Register and McDonald Ventures

### SELECTED CLIENT LIST:

RREEF

ALLIANCE COMMERCIAL  
PARTNERS

DCT INDUSTRIAL

METLIFE

MCDONALD DEVELOPMENT  
COMPANY

FGH INVESTMENTS

DENHOLTZ ASSOCIATES

CAPRI CAPITAL ADVISORS

INVESCO

IDI

GE REAL ESTATE



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